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> SEC FILE NUMBER 8-29667

## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/02	AND ENDING	12/31/02
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFICA	ATION	
NAME OF BROKER-DEALER: People	s's Securities Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box	. No.)	FIRM I.D. NO.
1000 Lafayette Blvd. Wright Bu	ilding 9th Floor		<u></u>
	(No. and Street)		
Bridgeport	CI		06601
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER	RSON TO CONTACT IN RE	GARD TO THIS R	EPORT
Bruce T. McElwee (20	3) 338-4929		(Area Code - Telephone Number)
B. ACCC	OUNTANT IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT when the second secon	nose opinion is contained in t	his Report*	
KPMG LLP	iose opinion is contained in a	ніз Керогі	
	Name – if individual, state last, first	t, middle name)	
3001 Summer Street Stamford Sq	uare Stamford,	CT	06005
Total Commercial Column	dare beamering	OT.	06905
(Address)	(City)	(State)	(Zip Code)
(Address)	•		(Zip Code)
•	•		(Zip Code)
(Address)  CHECK ONE:	•		(Zip Code)
(Address)  CHECK ONE:  Certified Public Accountant	(City)	(State)	

must be supported by a statement of facts and circumstances relied on as the basis for the exemption See Section 240. 77a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### **OATH OR AFFIRMATION**

I, Robert V. Rodia	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial stateme	
People's Securities Inc.  of December 31 ,20	, as , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	
classified solely as that of a customer, except as follows:	
•	
•	
	$\mathcal{A}$
• *	1 July or to
) ,	Signature
	•
	/ Dar Title President
Sward / nexple 2/2/	<i>(0)</i>
7	nne
Notary Public My Commission Expires May 31, 2	003
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Part	
☐ (f) Statement of Changes in Liabilities Subordinated to (☐ (g) Computation of Net Capital.	laims of Creditors.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirem	ents Pursuant to Rule 15c3-3
(i) Information Relating to the Possession or Control Re	
	f the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the Reserve Requi	
• •	Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	and a farmed as being culated almost the data of the annulation and the
(n) A report describing any material inadequacies found to	exist or found to have existed since the date of the previous audit.

<sup>--</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# people's securities inc.

RECERCES A Subsideary of People's Bank

1000 Lefavette Boulevard, P.O. Box 31 Badgessid, Connecticut 06601-0031 203.338.0806 /800.392.3009

Notice pursuant to Rule 17a-5 (f) (2) of the Securities and Exchange Commission

The following information is provided in accordance with SEC Rule 17a-5 (f) (2):

•

1): Broker / Dealer identification:

Name:

People's Securities, Inc.

Address:

Wright Building, 9th Floor

1000 Lafayette Boulevard Bridgeport, CT. 06601-0031

Telephone:

(203) 338-4929

SEC File No.: 8-29667

Firm ID No.: 013704

2): Accounting Firm identification:

Name:

**KPMG LLP** 

Address:

3001 Summer Street

Stamford Square Stamford, CT 06905

Telephone

(203) 356-9800

3): The Audit agreement with KPMG LLP is a continuing agreement for successive annual audits which covers the year ended December 31, 2002 and subsequent periods.

Bruce T. McElwee

Controller



Stamford Square 3001 Summer Street Stamford, CT 06905

#### Independent Auditors' Report on Internal Controls

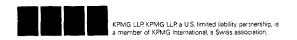
The Board of Directors People's Securities, Inc.:

In planning and performing our audit of the financial statements of People's Securities, Inc. (the "Company"), a wholly-owned subsidiary of People's Bank, as of and for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "Commission"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in the following:

- I. making the periodic computations of aggregate debits and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e);
- II. making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13;
- III. complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
- IV. obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal controls or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions, or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness in internal control is a condition in which the design or operation of the specific internal control components does not reduce, to a relatively low level, the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

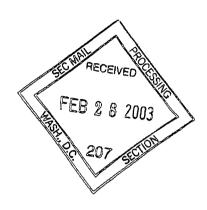
We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the Commission's objectives.

This report is intended solely for the information and use of the Company's management and Board of Directors, the Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by any one other than these specified parties.

KPMG LLP

February 14, 2003





Financial Statements and Supplementary Schedules

December 31, 2002

(With Independent Auditors' Report Thereon)

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Stamford Square 3001 Summer Street Stamford, CT 06905

#### **Independent Auditors' Report**

The Board of Directors People's Securities, Inc.:

We have audited the accompanying statement of condition of People's Securities, Inc. (a wholly owned subsidiary of People's Bank) as of December 31, 2002, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of People's Securities, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in schedules 1, 2 and 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



February 14, 2003



## Statement of Condition

December 31, 2002

### Assets

Cash and cash equivalents (note 3) Cash segregated under federal regulations (note 3) Securities, at fair value (note 4) Receivables from customers (note 5) Receivables from clearing organization Other assets	\$	9,565,526 16,618,783 22,583,792 24,210,926 329,972 314,236
Total assets	\$_	73,623,235
Liabilities and Stockholder's Equity	_	
Liabilities: Payables to customers (note 5) Due to People's Bank Other liabilities	\$	38,546,825 1,715,760 111,833
Total liabilities		40,374,418
Stockholder's equity (note 6): Common stock (without par value; 5,000 shares authorized; 100 shares issued and outstanding) Additional paid-in capital Retained earnings		500,000 5,102,436 27,646,381
Total stockholder's equity	_	33,248,817
Total liabilities and stockholder's equity	\$	73,623,235

### Statement of Income

Year ended December 31, 2002

Revenues:		
Commissions from customer transactions	\$	13,403,773
Interest income on customer receivables (note 5)		1,114,261
Interest income on securities and other earning assets (note 3)		1,346,022
Other		299,346
Total revenues	_	16,163,402
Expenses:		
Compensation and benefits		7,386,057
Data processing		1,165,547
Communications		662,406
Depreciation		869,749
Occupancy		508,981
Marketing		332,413
Transaction Clearing		591,373
Interest expense (note 5)		270,053
Stationery, printing and postage		198,220
Other	_	450,202
Total expenses	_	12,435,001
Income before income tax expense		3,728,401
Income tax expense (note 2)		1,304,940
Net income	\$_	2,423,461

## Statement of Changes in Stockholder's Equity

Year ended December 31, 2002

	_	Common stock	Additional paid-in capital	Retained earnings	Total stockholder's equity
Balance at December 31, 2001	\$	500,000	5,102,436	25,222,920	30,825,356
Net income				2,423,461	2,423,461
Balance at December 31, 2002	\$	500,000	5,102,436	27,646,381	33,248,817

## Statement of Cash Flows

Year ended December 31, 2002

Cash flows from operating activities:  Net income  Adjustments to reconcile net income to net cash	\$	2,423,461
provided by operating activities: Increase in cash segregated under federal regulations Decrease in receivables from customers Decrease in receivables from clearing organization Increase in payables to customers Increase in due to People's Bank Changes in other assets and other liabilities, net	_	(9,307,305) 2,401,917 1,895,044 5,044,656 215,584 (111,699)
Net cash provided by operating activities	_	2,561,658
Cash flows from investing activities: Purchases of securities Principal repayments on securities	<u>.</u>	(15,457,141) 12,253,640
Net cash used in investing activities	_	(3,203,501)
Net decrease in cash and cash equivalents		(641,843)
Cash and cash equivalents at beginning of year	_	10,207,369
Cash and cash equivalents at end of year	\$_	9,565,526
Supplemental information: Interest payments Payments to People's Bank for income taxes	\$ _	270,053 1,259,160

(A Wholly Owned Subsidiary of People's Bank)

#### Notes to Financial Statements

December 31, 2002

#### (1) Organization and Nature of Business

People's Securities, Inc. (the Company) is a brokerage firm and a wholly owned subsidiary of People's Bank (People's). The Company is a member of the National Association of Securities Dealers and is registered as a broker-dealer pursuant to Section 15(b) of the Securities Exchange Act of 1934.

The Company is registered in all 50 states and operates through a network of 25 Connecticut-based investment and brokerage offices, with 24 located in People's traditional branches or financial centers. Commission revenues are principally fees charged to customers for buying and selling securities, including mutual funds and annuities. A significant portion of customer transactions are conducted online using the Internet.

### (2) Summary of Significant Accounting Policies

### Basis of Financial Statement Presentation

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include highly liquid instruments (such as commercial paper) with an original maturity at the date of purchase of three months or less, but exclude cash segregated in a special reserve account under federal regulations. Cash equivalents are carried at amortized cost which approximates fair value.

#### Securities

All of the Company's securities at December 31, 2002 were reported at estimated fair value, with unrealized gains and losses included in other income. The fair values of securities were based principally on market prices and dealer quotes.

#### Commissions

The Company recognizes commission revenues and expenses on a settlement-date basis, which does not differ significantly from a trade-date basis.

#### Intercompany Expense Allocations

The Company's financial statements reflect allocations of certain occupancy, equipment and personnel-related expenses that are paid on its behalf by People's. Personnel-related allocations include costs applicable to Company employees' participation in the pension and other benefit plans sponsored by People's. In the opinion of management, the expenses allocated to the Company approximate the actual costs incurred.

(A Wholly Owned Subsidiary of People's Bank)

#### Notes to Financial Statements

December 31, 2002

#### Income Taxes

The Company is included in the consolidated federal and state income tax returns filed by People's. Pursuant to a tax sharing arrangement, People's charges or credits the Company for the portion of the consolidated income tax expense or benefit attributable to the Company's stand-alone operations, based on income for financial reporting purposes. For 2002, income tax expense was allocated to the Company using the applicable federal statutory tax rate of 35%, since People's consolidated tax group did not incur a Connecticut income tax liability for the year.

#### (3) Cash and Cash Equivalents

Pursuant to Rule 15c3-3 of the Securities and Exchange Commission, the Company is required to maintain a segregated special reserve bank account for the exclusive benefit of its customers. This account is maintained at People's and had a balance of \$16,618,783 at December 31, 2002.

Additional funds are invested daily in an interest-bearing cash management account administered by People's. Interest income earned on this account and other interest-bearing balances with People's amounted to \$241,265 in 2002.

The components of cash (other than the segregated reserve account) and cash equivalents at December 31, 2002 are as follows:

Cash management account administered by People's	\$ 3,639,195
Commercial paper	5,595,460
Other deposit accounts, including \$2,789 due from People's	64,763
Cash management accounts	 266,108
Total cash and cash equivalents	\$ 9,565,526

(A Wholly Owned Subsidiary of People's Bank)

Notes to Financial Statements

December 31, 2002

#### (4) Securities

The following is a summary of securities at December 31, 2002:

		Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
Corporate bonds Asset-backed	\$	5,112,231	158,334		5,270,565
securities Collateralized mortgage		784,628	4,225	_	788,853
obligations Federal agency		5,860,832	64,042		5,924,874
obligations	-	10,500,003	99,497		10,599,500
Total	\$ _	22,257,694	326,098		22,583,792

#### (5) Customer Transactions

In the normal course of business, the Company's activities involve the execution, settlement and financing of various customer securities transactions. These customer activities are transacted on either a cash or margin basis. In margin transactions, the Company extends credit to its customers, collateralized by cash equivalents and securities in the customers' accounts. The Company seeks to control the risks associated with its customer activities by requiring customers to maintain margin collateral in compliance with various regulatory requirements and internal guidelines. The Company monitors required margin levels daily and, pursuant to such guidelines, requires the customer to deposit additional collateral or to reduce positions when necessary.

Customer receivables and payables include amounts due on cash and margin transactions and are generally interest bearing. Interest rates on receivables are set at between 0.5% and 1.5% over the Company's base rate which is ¾ of a point above the broker call rate. Interest rates on payables are set slightly below People's money market rate. Receivables are generally collateralized by diversified portfolios of customerowned margin securities that are not reflected in the Company's financial statements.

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(A Wholly Owned Subsidiary of People's Bank)

Notes to Financial Statements

December 31, 2002

### (6) Net Capital Requirement

As a registered broker and dealer in securities, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. As permitted by Rule 15c3-1, the Company has elected to compute its net capital requirement at December 31, 2002 using the alternative method. This method requires the maintenance of minimum net capital, as defined, equal to the greater of (i) \$250,000 or (ii) 2% of aggregate debit balances arising from customer transactions, as defined. At December 31, 2002, the Company had net capital of \$28,586,364, which was approximately 119% of aggregate debit balances and \$28,106,733 in excess of its required net capital.

### Schedule 1

**PEOPLE'S SECURITIES, INC.** (A Wholly Owned Subsidiary of People's Bank)

Computation of Net Capital Under Rule 15c3-1

December 31, 2002

Net capital, as defined: Total stockholder's equity Less unsecured customer receivables and other nonallowable assets	\$	33,248,817 (646,671)
Net capital before haircuts on securities positions		32,602,146
Haircuts on securities positions (computed, where applicable, pursuant to Rule 15c3-1(f))	-	(4,015,782)
Net capital, as defined		28,586,364
Computation of alternative net capital requirement:  The greater of (i) \$250,000 or (ii) \$479,631, representing 2% of aggregate debit items of \$23,981,550 as shown in the formula for reserve requirements pursuant to		
Rule 15c3-3 prepared as of the date of the net capital computation	_	(479,631)
Excess net capital	\$ _	28,106,733
Net capital in excess of:  4% of aggregate debit items  5% of aggregate debit items	\$	27,627,102 27,387,287

There is no material difference between the above computation and the Company's calculation which was included in Part II of Form X-17a-5 as of December 31, 2002.

(A Wholly Owned Subsidiary of People's Bank)

## Computation for Determination of Reserve Requirements Under Rule 15c3-3

December 31, 2002

Credit balances:		
Free credit balances and other credit balances in customers' security accounts	\$	38,546,825
Other		43,692
Total credit balances	\$ _	38,590,517
Debit balances:		
Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection, net of deductions pursuant to		
Rule 15c3-3	\$	23,665,873
Receivables from broker and clearing organization		315,677
Total debit balances		23,981,550
Less 3% of aggregate debit items	_	(719,447)
Total debit balances, net	\$ _	23,262,103
Reserve computation:		
Excess of total credits over total debits	\$	15,328,414
Amount held on deposit in reserve bank account at December 31, 2002	_	16,618,783
Excess per this computation	\$	1,290,369

#### Note:

There is no material difference between the above computation and the Company's calculation which was included in Part II of Form X-17a-5 as of December 31, 2002.

### Schedule 3

**PEOPLE'S SECURITIES, INC.** (A Wholly Owned Subsidiary of People's Bank)

Information Relating to Possession or Control Requirements Under Rule 15c3-3

December 31, 2002

1.	Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce date to possession or control had been issued as of the report date) but for which the required action was not taken by the respondent within the time frames specified under Rule 15c3-3	\$	
	Number of items	_	
2.	Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3	\$	
	Number of items		